Supported by



Investment & Technology Promotion Division Ministry of External Affairs



Ministry of Commerce Government of India

For A ika **11th Edition**

1st - 4th December 2015 At GMDC Ground, Ahmedabad Gujarat

Tapping Emerging African Business Opportunities...

An Initiative of

INDO-AFRICAN CHAMBER OF COMMERCE & INDUSTRY

Partner Country: ETHIOPIA



POST SHOW REPORT

Glimpses of the Event...



































"I for Afrika" is an another such initiative by Indo-African Chamber of Commerce and Industries strengthening business partnership with focus on sectors and of high priority; enhancing capacity building initiatives and resources mobilization programmes; thereby acting as a facilitator for exchange of Business, cultural and tourism between India and Africa.

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"A POST EVENT REPORT"

1 for Afrika

INDO-AFRICAN CHAMBER

"I For Afrika"... Tapping Emerging African Business Opportunities...

H.E. Philip Kutima, the Deputy Governor of Kakamega Province, Kenya, Vice President of **Mr. Abebaw Mekonnen** Ethiopian Chamber of Commerce & 28 African Ambassadors & 250 Delegates from various African countries had grace this auspicious event with their valued presence.

> I for Afrika is an Initiative of the Indo-African Chamber, strengthening business partnership, it has been organized since last 7 years in a row from 2009 onwards. The main moto is to increase India's International trade with Africa and strengthen, support the vision of our Government. It is a forum which caters to the SME segment which in turn will create employment opportunity for its youth, as we all know that both India & Africa are young nations.

The event I for Afrika was organized with focus on following sectors like... Agro & Food Industry / Constructions / Infrastructure / Energy &

 Power / IT & Telecom / Textiles, Fabrics, Apparels etc. etc. / Health Care & Pharma / Engineering – Machinery, Metals, Rolling Mills, Tubes & Pipes etc. etc. / SME Projects / General Trading / Transport & Logistics / Education – Training / Tourism / Hospitality & many more... Enhancing capacity building, initiatives and resource mobilization programme there by acting as a facilitator for exchange of business cultural, tourism between India and Africa.

I for Afrika gives a networking platform.... To achieve goals, forge new partnership, expand the business and ultimately make it successes.

President K. L. Daga, in his welcome address said that, "The new Audio-Visual launched by our Chamber, which shows the contribution made by our Chamber since last 30 years dedicated for the promotion of indo African bilateral relation. He has also emphasized the main reason, for hosting this event 1st time in Gujarat, He said that, Gujarat is one of the major Industrial hubs of India and businesses

from Gujarat served a very important role to enrich its economy. It is the 2nd most Free State in India. It has the World's largest grass root refineries, ship breaking yards, liquid chemical port terminal and only state in India which has a state wide gas grid of 2200kms.

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In recent years, India's economic partnership with the African countries has been lively, extending beyond trade and investment to technology transfers, knowledge sharing, and skills development. Persistent efforts are being put in at the government level as well as the private sector level, for a comprehensive engagement, to march together as partners in progress.

The **"Partner Country Ethiopia",** as **"ECCSA"** The Ethiopian Chamber of Commerce has led a 30 member delegation, headed by **Mr. Abebaw Mekonnen** the Vice President of Ethiopian Chamber of Commerce.

The Vice President in his Address, Congratulated the **Secretary General** of the Chamber and said that his chamber has been striving to scale up competitiveness of local products and services in the global business arena; there by paving ways for knowledge and technology transfer. Besides, ECCSA has also been promoting trade and investment both locally and abroad by organizing business to business meetings and one to one networking arrangements in prioritized areas of investment; which are believed to be in line with the country's development policies and strategies.

ECCSA's commitment to the private sector and the country goes beyond such business arrangements. It has been striving to ease business complications in custom and logistics, trade licensing and registration, taxation and even going further to bestowing corporate social responsibilities that ensure societal and environmental welfare.

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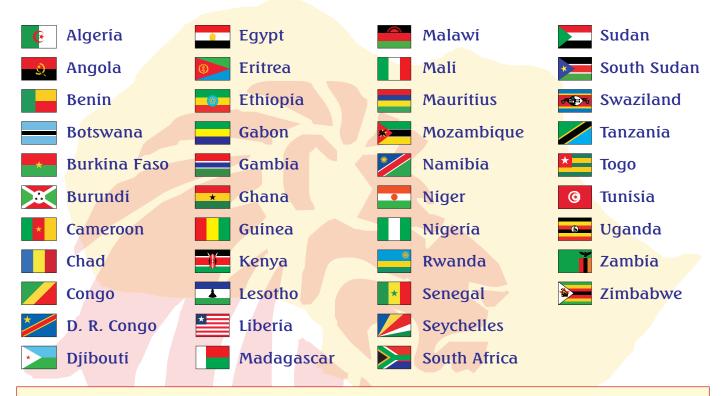
H.E. the Deputy Governor Mr. Philips Kutima, narrated about the Opportunities between India & Kenya can be explored in many ways... in particular the Kakamega Province. There are ample opportunities in Agriculture, Commercial Farming, IT & ITC, Food Processing, Healthcare sectors like putting up Hospitals & Clinics, Small Small SME related projects which can be based on the module of Public Private Partnership which creates employment opportunities for the young people of the province. He thanks the Chamber for inviting him to witness this event. His invited couple of Indian Delegates to his province for and for an initial survey to explore the possibility in joint venture specially in solar energy.

The Secretary General Mrs. Sunanda Rajendran has said that, "India and Africa is a promising partnership....Just few month before in the conference at Delhi I have put special emphasize on how to further enhance the trade between India and Africa. The African have unique opportunity to break the structural constraints that have long marginalized their continent. However this only will be achieved by greater regional coherence among Africa's 54 states. If regional investment and trade to be prosper then they have to remove obstacles to cross border business and create markets with greater critical mass, coherence and concentrated economic activity. Out of 54 nations in Africa, 26 countries have already achieved the middle income status."

HOSTED 250 DELEGATES



From the following African countries...



SECTORS:

Agro & Food Industry / Constructions / Infrastructure / Energy & Power / IT & Telecom / Textiles, Fabrics, Apparels etc. etc. / Health Care & Pharma / Engineering – Machinery, Metals, Rolling Mills, Tubes & Pipes etc. etc. / SME Projects / General Trading / Transport & Logistics / Education – Training / Tourism / Hospitality & many more...

Make Africa Your Partner....



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EXHIBITIONS



- To Target new business opportunities
- A networking platform for B2B Meetings
- To showcase the Indian Capabilities & Skill Development
- To establish business links with more than 40 African countries.
- To plan strategy which in turn assist Indian Businessman to increase India's share in Africa.

80 Indian Companies Exhibited their products















B2B Meetings

































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"Doing Business with India"

Specially designed as knowledge sharing for the benefit of African Delegates...

This Session was chaired by **Mr. Sushant Naik**, Vice President of the Chamber and **Dr. Anurag Shah** as Master of Ceremony.

Both the seminar was attended by 600 numbers of Indian Delegates who registered with us. On the 2nd Day, there was B2B and B2C meetings which was attended by nearly 2000 Business houses invited from Rajkot, Morbi, Jamnagar, Surat, Surendra Nagar, Vadodra and Ahmedabad. Participant's member of the Chamber from Mumbai, Pune, Kolhapur, Satara, Hydrabad, New Delhi was also attended.

On the 3rd Day it was B2B with tourism Sector, Healthcare, and SMEs exclusively and in the afternoon Ethio-India Business Forum organized exclusively for the visiting Ethiopia Delegates and the business community and followed by Exclusive B2B meetings for Investors in Ethiopia Specially in Agro, Leather, Food Processing and SME Sector.

The 2nd Session was chaired by H.E. Mr. Mestfin the Consul General of Ethiopia in Mumbai on the 4th Day there was factory visit arranged some have been sent to Rajkot for visiting the Submersible Pump, Solar Pump, Agro Equipment, 3 wheeler factories, some had been to Vadodara for Waste Management Company, Solar panel Manufacturing, Wire and Cables while some had visited Morbi for the Bathroom Fittings and sanitary ware factory.

There were 19 MoU signed for Joint Co-operation between private sector companies, Member of the Chamber with people of Botswana, Ethiopia, Benin, Mozambique, Sudan, Togo, Kenya, D. R. Congo.

Clearly India can be a hub for low cost manufacturing and current emphasis being placed to transform the Indian manufacturing sector could provide an opportunity for foreign investors. We are all part of an exciting journey, not at the cross road but actually at an Inflection point. We have little choice, but to see opportunity, explore possibilities and sow the seeds of our investment for the road ahead.

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"Doing Business with Africa"

For encouraging and motivating the Business community of India...

Presentation given by African Ambassadors

After the Inauguration the diplomats and dignitaries visited individual stalls and exchange views, there after there were 2 seminars parallely arranged 1 for **"Doing Business with India"** meant for the African Delegates to

Encourage, Motivate and Educate them to avoid disputes between the business community of both the continent, there after presentation were given on "Opportunities in Challenges in Africa and Scope for India" in Infra, Agriculture, Education,

I.T., Power.

This Session was chaired jointly by **Mr. K. L. Daga,** President of the Chamber and **Sunanda Rajendran**, Secretary General.

A special presentation was kept by MSME Head, Govt. of Maharashtra on **"SME... the Growth Strategy"**, at the same time the other seminar titled **"Doing Business with Africa"** was meant for Indian Business Community, where in all the African Ambassadors have given their respective presentation on Doing Business with their respective countries.

Finally we are thankful to Govt. of India, Ministry of External Affairs, Investment & Technology Promotion Division, Ministry of Commerce and all our Indian Embassies for granting the visas to all our African participants in time and also African Ambassadors for their valued support extended the Chamber in strengthening the Indo-African Relationship.

Glimpses of the Event...



Tapping Emerging A

















I for Afrika

INDO APPECIA CHANNEL













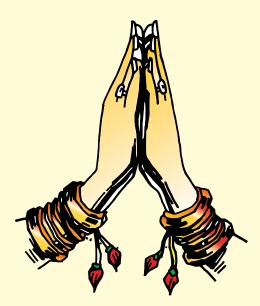
THANK YOU



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Ministry of Commerce Government of India





INDO-AFRICAN CHAMBER OF COMMERCE & INDUSTRY

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